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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K/A**  
(Amendment No. 2)

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**CURRENT REPORT**  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 11, 2021

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**Central Garden & Pet Company**  
(Exact name of Registrant as Specified in its Charter)

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Delaware  
(State or Other Jurisdiction  
of Incorporation)

001-33268  
(Commission  
File Number)

68-0275553  
(I.R.S. Employer  
Identification Number)

1340 Treat Boulevard, Suite 600, Walnut Creek, California 94597  
(Address of Principal Executive offices) (Zip Code)

(925) 948-4000  
(Registrant's Telephone Number, including Area Code)

Not Applicable  
(Former Name or Former Address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	CENT	The NASDAQ Stock Market LLC
Class A Common Stock	CENTA	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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## Introductory Note

As previously disclosed in its Current Report on Form 8-K filed on February 17, 2021 (the "Prior 8-K") with the U.S. Securities and Exchange Commission (the "SEC"), Central Garden & Pet Company (the "Company") acquired all of the outstanding shares of capital stock of Flora Parent, Inc., a Delaware corporation ("Green Garden") on February 11, 2021 (the "Acquisition"). Pursuant to the Agreement and Plan of Merger, dated December 30, 2020, Genesis MergerCo, Inc., a Delaware corporation and a wholly-owned subsidiary of the Company, merged with and into Green Garden, with Green Garden surviving as a wholly-owned subsidiary of the Company.

On April 16, 2021, the Company filed Amendment No. 1 to the Prior 8-K to provide the audited consolidated financial statements of Green Garden as of and for the fiscal year ended September 30, 2020. This Amendment No. 2 is being filed to include the unaudited financial statements for the fiscal quarters ended December 31, 2020 and 2019 and the unaudited pro forma financial statements giving effect to the Acquisition.

### Item 9.01. Financial Statements and Exhibits.

(a) Financial statements of business acquired.

Audited consolidated financial statements of Flora Parent, Inc. for the fiscal year ended September 30, 2020 are attached hereto as Exhibit 99.1 and incorporated herein by reference.

Unaudited consolidated financial statements of Flora Parent, Inc. for the fiscal quarters ended December 31, 2019 and 2020 are attached hereto as Exhibit 99.2 and incorporated herein by reference.

Pro forma consolidated financial statements of Central Garden & Pet Company for the fiscal year ended September 26, 2020 and the fiscal quarter ended December 26, 2020 are attached hereto as Exhibit 99.3 and incorporated herein by reference.

(d) Exhibits.

The following exhibits are included with this Current Report on Form 8-K/A:

<u>Exhibit Number</u>	<u>Description</u>
2.1*	<a href="#"><u>Agreement and Plan of Merger, dated December 30, 2020, among Flora Parent, Inc., a Delaware corporation, Genesis MergerCo, Inc., a Delaware corporation and a wholly-owned subsidiary of the Company (incorporated by reference to Exhibit 2.1 of the Company's Form 8-K filed on February 11, 2021).</u></a>
23.1*	<a href="#"><u>Consent of RSM US LLP.</u></a>
99.1*	<a href="#"><u>Audited consolidated financial statements of Flora Parent, Inc. for the fiscal year ended September 30, 2020.</u></a>
99.2	<a href="#"><u>Unaudited consolidated financial statements of Flora Parent, Inc. for the fiscal quarters ended December 31, 2019 and 2020.</u></a>
99.3	<a href="#"><u>Pro forma financial statements of Central Garden &amp; Pet Company for the fiscal year ended September 26, 2020 and the fiscal quarter ended December 26, 2020.</u></a>
104	Cover Page Interactive Data File -the cover page iXBRL tags are embedded within the Inline XBRL document.).

- Previously filed.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CENTRAL GARDEN & PET COMPANY

By: /s/ George A. Yuhas  
George A. Yuhas  
General Counsel and Secretary

Dated: April 27, 2021

**Flora Parent, Inc. and Subsidiaries, Inc.**  
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**FLORA PARENT, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(Unaudited)

	December 31, 2020	December 31, 2019
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 818,918	\$ 1,456,565
Accounts receivable (less allowances of \$1,690,190 and \$4,610,335)	20,151,523	8,961,274
Inventories, net	67,044,671	52,551,388
Prepaid expenses and other assets	418,190	450,681
Prepaid taxes	773,889	459,790
Income tax receivable	—	460,931
<b>Total current assets</b>	<b>89,207,191</b>	<b>64,340,629</b>
Property and equipment, net	2,315,235	1,617,267
Other assets:		
Deposits	161,100	161,100
Deferred financing costs	323,516	497,390
Goodwill	118,684,887	115,251,053
Intangible assets, net	116,422,219	119,903,049
<b>Total assets</b>	<b>\$ 327,114,148</b>	<b>\$ 301,770,488</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Current portion of long-term debt	\$ 1,239,510	\$ 1,533,475
Accounts payable	3,802,386	2,873,762
Accrued expenses	9,769,464	4,493,211
Accrued tax liabilities	3,091,444	—
<b>Total current liabilities</b>	<b>17,902,804</b>	<b>8,900,448</b>
Revolving line of credit	5,000,000	19,500,000
Long-term debt, net of current portion	156,789,434	162,733,324
Deferred rent, non-current	701,761	880,230
Deferred income taxes	23,455,137	23,762,753
Stockholder's equity:		
Common stock, \$0.001 par value: 1,500,000 shares authorized, 1,170,148 shares issued and outstanding at December 31, 2020 and December 31, 2019	1,171	1,171
Additional paid-in capital	45,694,237	44,588,677
Retained earnings	79,054,254	43,206,246
Accumulated other comprehensive loss	(1,484,650)	(1,802,361)
<b>Total stockholder's equity</b>	<b>123,265,012</b>	<b>85,993,733</b>
<b>Total liabilities and stockholder's equity</b>	<b>\$ 327,114,148</b>	<b>\$ 301,770,488</b>

See notes to condensed consolidated financial statements.

**FLORA PARENT, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

	Three Months Ended	
	December 31, 2020	December 31, 2019
Net sales	\$ 23,230,459	\$ 11,852,744
Cost of goods sold	10,184,844	5,254,855
Gross profit	13,045,615	6,597,889
Selling, general and administrative expenses	4,786,262	6,713,124
Intangible asset amortization expense	1,405,165	1,405,164
Management fees	213,877	610,291
Transaction related expenses	111,723	138,132
Stock-based compensation expense	142,280	321,093
Total operating expenses	6,659,307	9,187,804
Operating income (loss)	6,386,308	(2,589,915)
Other income (expense):		
Interest expense	(3,120,469)	(2,382,974)
Interest income	—	861
Loss on extinguishment of debt	—	(600,698)
Foreign currency transaction losses	(173,435)	(35,242)
Income (loss) before income taxes	3,092,404	(5,607,968)
Income tax expense (benefit)	873,583	(1,584,210)
Net income (loss)	<u>\$ 2,218,821</u>	<u>\$ (4,023,758)</u>

See notes to condensed consolidated financial statements.

**FLORA PARENT, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(Unaudited)**

	<b>Three Months Ended</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Net income (loss)	\$ 2,218,821	\$ (4,023,758)
Other comprehensive income:		
Foreign currency translation	423,332	58,368
Total comprehensive income (loss)	<u>\$ 2,642,153</u>	<u>\$ (3,965,390)</u>

See notes to condensed consolidated financial statements.

**FLORA PARENT, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	Three Months Ended	
	December 31, 2020	December 31, 2019
Cash flows from operating activities:		
Net income (loss)	\$ 2,218,821	\$ (4,023,758)
Adjustments to reconcile net income (loss) to net cash used by operating activities:		
Depreciation	189,900	172,395
Amortization of intangible assets	1,405,165	1,405,164
Amortization of debt discount and deferred financing costs	196,111	218,366
Provision for doubtful accounts	38,025	31,063
Stock-based compensation	142,280	321,093
Loss on extinguishment of debt	—	600,698
Foreign exchange loss	8,185	72,070
Deferred income tax benefit	(1,036,644)	(941,771)
Loss on sale of property and equipment	—	15,873
Change in assets and liabilities:		
Accounts receivable	(13,697,529)	(4,631,803)
Inventories	(13,022,388)	(9,736,776)
Prepaid expenses and other assets	243,613	265,176
Prepaid taxes	(756,741)	(300,690)
Income tax receivable	—	(460,931)
Accounts payable and accrued expenses	(3,656,237)	(2,717,953)
Deferred rent	(221,692)	(168,612)
Accrued tax liabilities	(791,629)	(92,380)
Net cash used by operating activities	(28,740,760)	(19,972,776)
Cash flows from investing activities:		
Purchases of property and equipment	(236,046)	(13,500)
Net cash used in investing activities	(236,046)	(13,500)
Cash flows from financing activities:		
Proceeds (payments) of long-term debt	(461,040)	79,141,428
Borrowings under revolving line of credit	5,000,000	16,000,000
Dividend payment to Parent	—	(74,947,979)
Payment of debt discount and financing costs	—	(1,319,599)
Net cash provided by financing activities	4,538,960	18,873,850
Effect of exchange rate changes on cash and cash equivalents	253,442	29,696
Net decrease in cash and cash equivalents	(24,184,404)	(1,082,730)
Cash and cash equivalents at beginning of period	25,003,322	2,539,295
Cash and cash equivalents at end of period	\$ 818,918	\$ 1,456,565
Supplemental information:		
Cash paid for interest	\$ 4,383,211	\$ 2,048,655
Cash paid for income taxes	\$ 4,542,810	\$ 390,000

See notes to condensed consolidated financial statements.



**FLORA PARENT, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**Three Months Ended December 31, 2020**  
**(Unaudited)**

**1. Basis of Presentation**

The unaudited consolidated balance sheets of Flora Parent, Inc. and Subsidiaries (the “Company”) as of December 31, 2020 and December 31, 2019, the consolidated statements of operations and the consolidated statements of comprehensive income (loss) for the three months ended December 31, 2020 and December 31, 2019 and the consolidated statements of cash flows for the three months ended December 31, 2020 and December 31, 2019 have been prepared by the Company, without audit. In the opinion of management, the interim financial statements include all normal recurring adjustments necessary for a fair statement of the results for the interim periods presented.

The consolidated financial statements include the accounts of Flora Parent, Inc. and its wholly owned subsidiaries, Seed Holdings, Inc., Plantation Products, LLC, Ferry-Morse Seed Company, A.E. McKenzie Co. ULC, Livingston Seed Company, Ceresolutions, LP, as well as, the wholly owned subsidiaries of Plantation Products, LLC, Martéal, Ltd, and Sustainable Agrico, LLC. The Company does business as Green Garden Products. All intercompany transactions and accounts have been eliminated in consolidation.

The functional currency of A.E. McKenzie Co. ULC is the Canadian dollar. The assets and liabilities of the Canadian subsidiary are translated at period-end rates of exchange and the consolidated statements of income accounts are translated at weighted-average rates of exchange for the period. The resulting translation adjustments are reported as a component of accumulated other comprehensive income within stockholder’s equity. Foreign currency transaction gains and (losses) are included in the consolidated statements of operations.

***Significant Accounting Policies***

***Use of estimates***

Management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the consolidated financial statements and reported amounts of income and expenses during the reporting periods. Actual results could differ from those estimates. Management believes the most significant estimates include the net realizable value of accounts receivable, reserve for returned merchandise, reserve for excess and obsolete inventory, revenue recognition, stock-based compensation, the recoverability of long-lived assets, valuation and impairment of indefinite-lived assets and goodwill, valuation of deferred tax assets and pension obligations.

***Cash and cash equivalents***

The Company considers cash and all highly liquid investments with an original maturity of 90 days or less at date of purchase to be cash and cash equivalents.

***Accounts Receivable***

Allowances for doubtful accounts are provided for those outstanding balances considered to be uncollectible based upon historical experience and management’s evaluation of the outstanding balances. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance for doubtful accounts. Recoveries of accounts receivable previously written off are recorded when received. Accounts receivable are recorded net of provisions for customer discounts and other sales related discounts. The Company bases its estimates for discounts and allowances on negotiated customer terms and historical experience.

***Revenue Recognition***

***Revenue Recognition and Nature of Products and Services***

The Company manufactures, markets and distributes consumer branded garden and lawn products. The Company’s primary customers include home centers, mass merchandisers, warehouse clubs, large hardware chains, independent hardware stores, nurseries, garden centers, food and drug stores and indoor gardening and hydroponic stores. The Company’s products are sold primarily in the United States and Canada. The Company’s revenue is generated from the sale of finished lawn and garden products. Product revenue is recognized when performance obligations under the terms of the contracts with customers are satisfied. A substantial portion of the Company’s sales are consignment-based, whereby the Company ships inventory to its customers on a consignment basis and the Company recognizes revenue when the customers sells the product to the end-consumer, at which time the Company’s performance obligation is complete. The Company also engages in direct sales, whereby it recognizes product revenue when control over the finished goods transfers to its customers, which generally occurs upon shipment to, or receipt at, customers’ locations, as determined by the specific terms of the contract. These revenue arrangements generally have single performance obligations. Revenue, which includes shipping and handling charges billed to the customer, is reported net of variable consideration and consideration payable to the Company’s customers, including applicable discounts, returns, allowances, trade promotion, unsaleable product, consumer coupon redemption and rebates. Shipping and handling costs that occur before the customer obtains control of the goods are deemed to be fulfillment activities and are accounted for as fulfillment costs.

Key sales terms are established on a frequent basis such that most customer arrangements and related incentives have a one year or shorter duration. As such, the Company does not capitalize contract inception costs. Product fulfillment costs are capitalized as a part of inventoriable costs in accordance with our inventory policies. The Company generally does not have unbilled receivables at the end of a period. The Company does not receive noncash consideration for the sale of goods. Amounts billed and due from our customers are classified as receivables and require payment on a short-term basis; therefore, the Company does not have any significant financing components.

#### *Sales Incentives and Other Promotional Programs*

The Company offers sales incentives and discounts through various regional and national programs to certain customers. These programs include product discounts or allowances, product rebates, product returns and one-time or ongoing trade-promotion programs with customers that require the Company to estimate and accrue the expected costs of such programs. The costs associated with these activities are accounted for as reductions to the transaction price of the Company's products and are, therefore, recorded as reductions to gross sales at the time of sale. The Company bases its estimates of incentive costs on historical trend experience with similar programs, actual incentive terms per customer contractual obligations and expected levels of performance of trade promotions, utilizing customer and sales organization inputs. The Company maintains liabilities at the end of each period for the estimated incentive costs incurred but unpaid for these programs. Differences between estimated and actual incentive costs are generally not material and are recognized in earnings in the period such differences are determined. Reserves for product returns, accrued rebates and promotional accruals are included in the consolidated balance sheets as part of accrued expenses.

#### *Practical Expedients*

The Company elected the following practical expedients upon its adoption of Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers* (ASC Topic 606).

- *Significant financing component* - The Company elected not to adjust the promised amount of consideration for the effects of a significant financing component as the Company expects, at contract inception, that the period between the transfer of a promised good or service to a customer and when the customer pays for that good or service will be one year or less.
- *Shipping and handling costs* - The company elected to account for shipping and handling activities that occur before the customer has obtained control of a good as fulfillment activities rather than as a promised service.
- *Measurement of transaction price* - The Company has elected to exclude from the measurement of transaction price all taxes assessed by a governmental authority that are both imposed on, and concurrent with, a specific revenue-producing transaction and collected by the Company from a customer for sales taxes.

#### *Inventories*

Inventories, which consist of raw materials, packaging materials and finished goods, including consigned inventory at customer locations, are stated at the lower of cost (first-in, first-out method) or net realizable value. Inventories are carried net of a reserve for excess and obsolete items. Management determines the reserve by developing expectations for future usage based on historical sales and expected future demand, and comparing actual quantities on hand or consigned at customers.

#### *Property and Equipment*

Property and equipment are stated at cost. Property and equipment acquired in a business acquisition is recorded at the estimated fair value of the assets at that date. Depreciation of property and equipment is recorded using the straight-line method over the estimated useful lives of the assets. Maintenance and repair costs are expensed as incurred. Upon the sale or retirement of an asset, the cost and related accumulated depreciation are removed from the respective accounts and the resulting gain or loss is included in current operations.

The estimated useful lives of property and equipment are as follows:

Machinery and equipment	4-7 years
Computer equipment and software	3-6 years
Furniture and fixtures	5-10 years
Leasehold improvements	Lesser of lease term or life of asset
Motor vehicles	3-7 years

**Recent Accounting Pronouncements**

*Accounting Pronouncements Recently Adopted*

*Revenue Recognition*

In May 2014, the Financial Accounting Standards Board (“FASB”) issued ASC Topic 606, which replaces numerous requirements in U.S. GAAP, including industry-specific requirements, and provides companies with a single revenue recognition model for recognizing revenue from contracts with customers. On October 1, 2020, the beginning of the Company’s fiscal year 2021, the Company adopted the requirements of ASC Topic 606 using the modified retrospective method. Upon completing its implementation assessment of Topic ASC 606, the Company concluded that no adjustment was required to the opening balance of retained earnings at the date of initial application. The comparative information has also not been restated and continues to be reported under the accounting standards in effect for those periods. Additional disclosures required by ASC Topic 606 are presented within the Revenue Recognition policy disclosure.

On the Company’s consolidated balance sheets, reserves for customer product returns and return allowances are now included as part of accrued expenses, rather than accounts receivable, net.

Had the Company not adopted the provisions under this ASU, its consolidated balance sheet as of December 31, 2020 would have been presented as follows (in thousands):

	As Presented December 31, 2020	Adjustments	Balances Without Adoption of ASC 606 December 31, 2020
<b>Current assets</b>			
Accounts receivable, less allowance for doubtful accounts	\$ 20,151,523	\$ (2,506,515)	\$ 17,645,008
Total current assets	\$ 84,736,766	\$ (2,506,515)	\$ 82,230,251
<b>Current liabilities</b>			
Accrued expenses	\$ 9,766,669	\$ (2,506,515)	\$ 7,260,154
Total current liabilities	\$ 16,630,966	\$ (2,506,515)	\$ 14,124,451

*Fair Value Disclosures*

In August 2018, the FASB issued ASU No.2018-13, *Fair Value Measurement (Topic 820), Disclosure Framework-Changes to the Disclosure Requirements for Fair Value Measurement*. This ASU modifies the disclosure requirements for fair value measurements by removing, modifying or adding certain disclosures. The amendments on changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively for only the most recent interim or annual period presented in the initial fiscal year of adoption. The Company adopted this standard as of October 1, 2020, and the adoption did not have a material impact on its consolidated financial statements and related disclosures.

*Leases*

In February 2016, the FASB issued ASU2016-02, *Leases*. ASU 2016-02 will change the way the Company recognizes its leased assets. ASU 2016-02 will require organizations that lease assets— referred to as “lessees”—to recognize on the balance sheet the assets and liabilities representing the rights and obligations created by those leases. ASU 2016-02 will also require disclosures to help investors and other financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. The effective date of the standard was extended in May 2020 by the FASB due to Covid-19, for annual reporting periods (including interim reporting periods within those years) beginning after December 15, 2021. Early adoption is permitted. The Company is currently evaluating the methods of adoption allowed by the new standard and the effect that adoption of the standard is expected to have on the Company’s consolidated financial statements and related disclosures.

*Credit Losses*

In June 2016, the FASB issued ASU2016-13, *Financial Instruments – Credit Losses – Measurement of Credit Losses on Financial Instruments*. The FASB’s new guidance changes how entities will measure credit losses for financial assets, including trade receivables. Previously an entity generally only considered past events and current conditions in measuring the incurred loss. Under the new guidance the measurement of expected credit losses is based on relevant information about past events, current conditions and reasonable and supportable forecasts that affect the collectability of the reported amounts. The amendments in this ASU are effective for the Company on October 1, 2023 through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. The Company is currently evaluating the impact of this guidance on its consolidated financial statements.

**2. Fair Value Measurements**

ASC 820 establishes a single authoritative definition of fair value, a framework for measuring fair value and expands disclosure of fair value measurements. ASC 820 requires financial assets and liabilities to be categorized based on the inputs used to calculate their fair values as follows:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 - Unobservable inputs for the asset or liability, which reflect the Company’s own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk).

The Company’s financial instruments include cash and equivalents, accounts receivable and payable, short-term borrowings, and accrued liabilities. The carrying amounts of these instruments approximate fair value because of their short-term nature. The Company was not required to measure any other assets or liabilities at fair value on a recurring basis.

*Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis*

The Company measures certain non-financial assets and liabilities, including long-lived assets, goodwill and intangible assets, at fair value on a non-recurring basis. Fair value measurements of non-financial assets and non-financial liabilities are used primarily in the impairment analyses of long-lived assets, goodwill and other intangible assets. The Company determined the fair value used in its annual goodwill impairment analysis based on its own discounted cash flow analysis. The Company has determined the inputs used in such analysis to be Level 3 inputs. During the periods ended December 31, 2020 and December 31, 2019, the Company was not required to measure any significant non-financial assets and liabilities at fair value.

**3. Inventories, net**

Inventories, net of allowance for obsolescence, consist of the following:

	<u>December 31, 2020</u>	<u>December 31, 2019</u>
Raw materials	\$ 15,804,370	\$ 9,656,946
Finished goods	51,240,301	42,894,442
Total inventories, net	<u>\$ 67,044,671</u>	<u>\$ 52,551,388</u>

#### 4. Goodwill

The Company tests goodwill for impairment annually (as of the last day of the fiscal year), or whenever events occur or circumstances change that would indicate that the carrying value of the goodwill may not be recoverable. The process of evaluating the potential impairment of goodwill requires significant judgment. The Company regularly monitors current business conditions and other factors including, but not limited to, adverse industry or economic trends, restructuring actions and projections of future results. The Company estimates its reporting unit's fair value and compares it with the carrying value, including goodwill. If the fair value is greater than the carrying value of its reporting unit, no impairment is recorded. Fair value is determined using an income approach. The estimates and assumptions used in the Company's calculations include revenue growth rates, expense growth rates, expected capital expenditures to determine projected cash flows, expected tax rates and an estimated discount rate to determine present value of expected cash flows. These estimates are based on historical experiences, the Company's projections of future operating activity and its weighted-average cost of capital. If the fair value is less than the carrying value, an impairment loss is recognized for the amount that the carrying amount of a reporting unit, including goodwill, exceeds its fair value, limited to the total amount of goodwill. The impairment charge would be recorded to earnings in the consolidated statements of income. Judgment is required in determining whether an event has occurred that may impair the value of goodwill or identifiable intangible assets. No impairment of goodwill was recorded for the three months ended December 31, 2020 and December 31, 2019.

Changes in the carrying amount of goodwill are as follows:

Balance, September 30, 2020	\$ 118,916,572
Currency effects	(231,685)
Balance, December 31, 2020	<u>\$ 118,684,887</u>
Balance, September 30, 2019	\$ 115,266,078
Currency effects	(15,025)
Balance, December 31, 2019	<u>\$ 115,251,053</u>

## 5. Other Intangible Assets

The following table summarizes the components of gross and net acquired intangible assets:

	Estimated Useful Life (Years)	Cost	Accumulated Amortization	Net Book Value
<b>December 31, 2020</b>				
Definite lived intangible assets:				
Non-compete agreement	4	\$ 577,000	\$ (577,000)	\$ —
Customer lists	14-25	96,750,000	(24,079,475)	72,670,525
Trade names - SuperThrive	16	11,750,000	(4,543,916)	7,206,084
Supplier agreement	23	2,398,000	(628,117)	1,769,883
		<u>111,475,000</u>	<u>(29,828,508)</u>	<u>81,646,492</u>
Indefinite lived intangible asset:				
Trade names	Indefinite	34,775,727	—	34,775,727
Total intangible assets		<u>\$ 146,250,727</u>	<u>\$(29,828,508)</u>	<u>\$ 116,422,219</u>
<b>December 31, 2019</b>				
Definite lived intangible assets:				
Non-compete agreement	4	\$ 577,000	\$ (577,000)	\$ —
Customer lists	14-25	96,450,000	(19,944,860)	76,505,140
Trade names - SuperThrive	16	11,750,000	(3,323,523)	8,426,477
Supplier agreement	23	2,398,000	(523,826)	1,874,174
		<u>111,175,000</u>	<u>(24,369,209)</u>	<u>86,805,791</u>
Indefinite lived intangible asset:				
Trade names	Indefinite	33,097,258	—	33,097,258
Total intangible assets		<u>\$ 144,272,258</u>	<u>\$(24,369,209)</u>	<u>\$ 119,903,049</u>

The Company evaluates long-lived assets, including amortizable and indefinite-lived intangible assets, for impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable. The Company evaluates indefinite-lived intangible assets on an annual basis. Factors indicating the carrying value of the Company's amortizable intangible assets may not be recoverable were not present in the three months ended December 31, 2020, and accordingly, no impairment testing was performed on these assets.

The Company amortizes its acquired intangible assets with definite lives over periods ranging from four years to 25 years. Amortization expense for intangibles subject to amortization was approximately \$1.4 million for the three months ended December 31, 2020 and December 31, 2019, respectively. The change in indefinite-lived trade names is due to foreign currency effects. Estimated annual amortization expense related to acquired intangible assets in each of the succeeding five years is estimated to be approximately \$5 million per year from fiscal 2021 through fiscal 2025 and thereafter.

## 6. Long-Term Debt

Long-term debt consists of the following:

	December 31, 2020	December 31, 2019
First lien term note	\$ 93,268,338	\$ 100,112,500
Second lien term note	66,000,000	66,000,000
	159,268,338	166,112,500
Long-term unamortized debt issuance costs	(634,744)	(1,239,395)
	158,633,594	164,873,105
Current portion of long-term debt	(1,844,160)	(2,139,781)
Long-term debt, net of current portion	<u>\$ 156,789,434</u>	<u>\$ 162,733,324</u>
Current portion of long-term debt	\$ 1,844,160	\$ 2,139,781
Current unamortized debt issuance costs	(604,650)	(606,306)
Current portion of long-term debt, net of issuance costs	<u>\$ 1,239,510</u>	<u>\$ 1,533,475</u>

### *First Lien Term Note and Revolving Line of Credit*

In December 2014, the Company entered into a First Lien Credit Agreement (First Lien Agreement) with a syndicate of lenders, which provided a term loan of \$79,000,000 (First Lien Term Loan) and a Revolving Line of Credit (Revolver) commitment totaling \$35,000,000 (First Lien Credit Facility). In December 2014 and February 2015, the First Lien Credit Facility was amended to clarify lender roles within the syndicate.

In November 2019, the Company entered into an amendment (First Lien Amendment) to the First Lien Agreement (Amended First Lien Agreement), which provided an incremental term loan of \$80,000,000 (Incremental First Lien Term Loan). The First Lien Amendment also extended the maturity date of the First Lien Term Loan and Revolver from December 23, 2020 to November 12, 2022, increased quarterly principal payments from \$362,500 to \$461,040, increased the applicable interest rate margin, and amended certain covenants and other definitions. The proceeds from the Incremental First Lien Term Loan were used to pay a dividend to shareholders of the Company and related transaction costs.

The First Lien Term Note is due in quarterly principal payments of \$461,040, plus interest. Interest is payable at a base rate plus an applicable margin that is determined quarterly. At December 31, 2020, the interest rate was 5.25%. The debt issuance costs are being amortized to interest expense over the term of the debt using a method that approximates the effective interest method.

The Revolver balance as of December 31, 2020 and 2019, was \$5,000,000 and \$19,500,000, respectively, and is presented as a noncurrent liability on the accompanying consolidated balance sheet. Interest is payable at a base rate plus an applicable margin that is determined at the time of the draw. At December 31, 2020, the interest rate on the draws on the line of credit was 5.25%.

### *Second Lien Term Note*

In December 2014, the Company entered into a Second Lien Credit Agreement (Second Lien Agreement) with a syndicate of lenders, which provided a term loan of \$66,000,000 (Second Lien Term Loan). The Second Lien Term Note is due at maturity. Interest is payable monthly at a base rate plus an applicable margin that is determined quarterly. At December 31, 2020, the interest rate was 9.25%. The debt issuance costs are being amortized to interest expense over the term of the debt using a method that approximates the effective interest method.

In November 2019, the Company entered into an amendment (Second Lien Amendment) to the Second Lien Agreement (Amended Second Lien Agreement), which extended the maturity date to May 12, 2023, and amended certain covenants and definitions.

All obligations are secured as the lenders have a first priority lien on substantially all of the Company's assets. Certain covenants, including a minimum consolidated adjusted earnings before interest, taxes, depreciation and amortization requirement (as defined within the First and Second Lien Agreements) and a leverage ratio are required to be met on a periodic basis, under the terms of the debt agreements.

The First Lien Amendment, Second Lien Amendment, and Revolver Amendment were evaluated to determine the proper accounting treatment for the refinancing transaction in November 2019.

The Amended First Lien Term Loans within the syndicate, with the exception of one First Lien Term Loan, were considered modifications under the guidance in ASC 470-50, *Modifications and Extinguishments*. Fees incurred associated with the First Lien Term Loans considered modifications under the First Lien Amendment were accounted for as a debt discount and totaled \$416,709.

The First Lien Term Loan, considered an extinguishment under the guidance in ASC470-50, *Modifications and Extinguishments*, was recorded at fair value at its reacquisition price. The difference between the reacquisition price of the new loan and carrying value of the extinguished loan, including lender fees, was \$600,698, which was recorded as a loss on extinguishment of debt on the accompanying statements of income. Third party costs incurred were accounted for as a debt discount and totaled \$278,822.

The Amended Second Lien Term Loan was accounted for as a modification. Accordingly, lender fees incurred associated with the Second Lien Term Loan under the Second Lien Amendment were accounted for as a debt discount and totaled \$297,500.

The Amended Revolver was accounted for under the guidance in ASC470-50, *Modifications and Extinguishments*. The borrowing capacity of the Amended Revolver was greater than the borrowing capacity of the Pre-existing Revolver. Therefore, unamortized deferred financing costs at the time of the modification, fees paid to the lender and fees paid to third parties have been deferred and will be amortized over the term of the Amended Revolver. Fees incurred associated with the Amended Revolver were accounted for as deferred financing costs and totaled \$326,568.

## 7. Supplemental Equity Information

The following table provides a summary of the changes in the carrying amounts of equity through the three months ended December 31, 2020 and December 31, 2019.

	Common Stock	Additional Paid In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance September 30, 2020</b>	\$ 1,171	\$45,551,957	\$76,835,433	\$ (1,907,982)	\$120,480,579
Stock-based compensation expense	—	142,280	—	—	142,280
Foreign currency translation adjustment	—	—	—	423,332	423,332
Net loss	—	—	2,218,821	—	2,218,821
<b>Balance December 31, 2020</b>	<u>\$ 1,171</u>	<u>\$45,694,237</u>	<u>\$79,054,254</u>	<u>\$ (1,484,650)</u>	<u>\$123,265,012</u>

	Common Stock	Additional Paid In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance September 30, 2019</b>	\$ 1,171	\$119,215,563	\$47,230,004	\$ (1,860,729)	164,586,009
Dividend to Parent	—	(74,947,979)	—	—	(74,947,979)
Stock-based compensation expense	—	321,093	—	—	321,093
Foreign currency translation adjustment	—	—	—	58,368	58,368
Net loss	—	—	(4,023,758)	—	(4,023,758)
<b>Balance December 31, 2019</b>	<u>\$ 1,171</u>	<u>\$ 44,588,677</u>	<u>\$43,206,246</u>	<u>\$ (1,802,361)</u>	<u>\$ 85,993,733</u>



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**8. Stock-Based Compensation**

The Company recognized stock-based compensation expense of \$142,280 and \$321,093 for the three months ended December 31, 2020 and December 31, 2019, respectively. The tax benefit associated with stock-based compensation expense for the three months ended December 31, 2020 and December 31, 2019 was \$40,123 and \$90,548, respectively.

**9. Contingencies***Supplier Agreement*

The Company entered into an agreement with one of its suppliers with an initial term ending December 31, 2037, with two subsequent renewal periods of 25 year terms. Under this agreement, the Company is required to provide a purchase order for a specified quantity of pallets to the supplier by April 1st of each year of the agreement at set prices pursuant to this agreement. The Company determined that the terms of this agreement are favorable to the Company and, therefore, recorded an intangible asset equal to the fair value of this contractual relationship on December 23, 2014, the date of the acquisition. The resulting intangible is being amortized over 23 years on a straight-line basis (see Note 5). Total purchases from the supplier amounted to approximately \$7,821,000 and \$3,872,000 for the three months ended December 31, 2020 and 2019, respectively.

**10. Subsequent Events**

In December 2020, the Company entered into an agreement to merge with Central Garden & Pet for a total estimated purchase price of approximately \$532,000,000, subject to post-closing adjustments. The merger closed on February 11, 2021.

## UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS

The following unaudited pro forma condensed combined financial information presents the unaudited pro forma condensed combined balance sheet and statement of operations based upon the combined historical financial statements of Central Garden & Pet Company and its subsidiaries (“Central” or the “Company”), and Flora Parent, Inc. and subsidiaries (“Flora” or “Green Garden”) after giving effect to the business combination (the “Acquisition”) between Central and Flora and adjustments described in the accompanying notes.

The unaudited pro forma condensed combined financial information set forth herein is based upon the consolidated financial statements of Central and Flora. The unaudited pro forma condensed combined financial information is presented as if the Acquisition had been completed on December 26, 2020 with respect to the unaudited pro forma condensed combined balance sheet as of December 26, 2020 and as of September 29, 2019 with respect to the unaudited pro forma condensed combined statements of operations for the fiscal year ended September 26, 2020 and the fiscal quarterly period ended December 26, 2020.

The historical consolidated financial information has been adjusted to give effect to pro forma adjustments that are factually supportable, directly attributable to the Acquisition, and expected to have continuing impact to the statement of operations.

The unaudited pro forma condensed combined financial information should be read in conjunction with:

- Central’s audited consolidated financial statements and accompanying notes as of and for the fiscal year ended September 26, 2020, as contained in its Annual Report on Form 10-K filed on November 25, 2020 with the United States Securities and Exchange Commission (the “SEC”).
- Central’s unaudited condensed consolidated financial statements and accompanying notes as of and for the fiscal quarterly period ended December 26, 2020, as contained in its Quarterly Report on Form 10-Q filed on February 4, 2021 with the SEC.
- Flora’s audited financial statements as of and for the fiscal year ended September 30, 2020, filed under Form8-K/A on April 16, 2021 with the SEC.
- Flora’s unaudited consolidated financial statements and accompanying notes as of and for the fiscal quarterly period ended December 31, 2020, contained elsewhere in this filing.
- The other information contained in or incorporated by reference into this filing.

Additional information about the basis of presentation of this information is provided in Note 1 hereto.

The unaudited pro forma condensed combined financial information was prepared in accordance with Article 11 of RegulationS-X. The unaudited pro forma adjustments reflecting the Acquisition have been prepared in accordance with business combination accounting guidance as provided in Accounting Standards Codification 805 and reflect the preliminary allocation of the purchase price to the acquired assets and liabilities based upon preliminary estimates of fair value, using the assumptions set forth in the notes to the unaudited pro forma condensed combined financial information.

The unaudited pro forma condensed combined financial information is provided for informational purposes only and is not necessarily indicative of the operating results or financial position that would have occurred if the Acquisition had been completed as of the date set forth above, nor is it indicative of the future results or financial position of the combined company. In connection with the pro forma financial information, the Company allocated the purchase price using its best estimates of fair value. Accordingly, the pro forma acquisition price adjustments are preliminary and subject to further adjustments as additional information becomes available and as additional analyses are performed. The unaudited pro forma condensed combined financial information also does not give effect to the potential impact of current financial conditions, any anticipated synergies, operating efficiencies or cost savings that may result from the Acquisition or any integration costs.

### Description of the Acquisition

On December 30, 2020, Central Garden & Pet Company (the “Company”) entered into an Agreement and Plan of Merger (the “Merger Agreement”) to acquire all of the outstanding shares of capital stock of Flora Parent, Inc., a Delaware corporation (“Flora” or “Green Garden”). On February 11, 2021, the Company acquired all of the outstanding shares of capital stock of Flora. Pursuant to the terms of the Merger Agreement among the Company, Green Garden and Genesis MergerCo, Inc., a Delaware corporation and wholly-owned subsidiary of the Company (“Genesis”), Genesis merged with and into Green Garden, with Green Garden surviving as a wholly-owned subsidiary of the Company (the “Acquisition”). Under the terms of the Merger Agreement, the Company paid a total of \$571 million. The Acquisition was financed through cash on hand and borrowings under the Company’s credit facility.

**CENTRAL GARDEN & PET COMPANY**  
**PRO FORMA CONDENSED COMBINED BALANCE SHEETS**  
**AS OF DECEMBER 26, 2020**  
(in thousands, unaudited)

	<u>Historical Central</u>	<u>Historical Flora</u>	<u>Proforma Adjustments</u>	<u>Notes</u>	<u>Proforma Combined</u>
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ 608,285	\$ 819	\$ (572,215)	(1)	\$ 36,899
Restricted cash	13,670	—	—		13,670
Accounts receivable, net	322,806	20,152	—		342,958
Inventories, net	574,878	67,044	33,522	(3)	675,444
Prepaid expenses and other	28,074	1,192	—		29,266
Total current assets	1,547,713	89,207	(538,693)		1,098,227
Plant, property and equipment, net	252,157	2,315	—		254,472
Goodwill	289,955	118,685	76,589	(3)	485,229
Other intangible assets, net	131,557	116,422	176,488	(3)	424,467
Operating lease right-of-use assets	115,833	—	13,899	(3)	129,732
Other assets	108,884	485	—		109,369
Total	<u>\$ 2,446,099</u>	<u>\$ 327,114</u>	<u>\$ (271,717)</u>		<u>\$ 2,501,496</u>
<b>LIABILITIES AND EQUITY</b>					
Current liabilities:					
Accounts payable	\$ 216,991	\$ 3,802	\$ —		\$ 220,793
Accrued expenses	189,290	12,861	—		202,151
Current lease liabilities	34,834	—	3,665	(3)	34,834
Current portion of long-term debt	97	1,240	(1,240)	(5)	97
Total current liabilities	441,212	17,903	(1,240)		457,875
Long-term debt	788,921	161,789	(161,789)	(5)	788,921
Long-term lease liabilities	85,729	—	10,912	(3)	85,729
Deferred income taxes and other long-term obligations	43,224	24,157	—		67,381
Equity:					
Common stock	113	1	(1)	(3)	113
Class A common stock	422	—	—		422
Class B stock	16	—	—		16
Additional paid-in capital	570,678	45,694	(45,694)	(3)	570,678
Retained earnings	516,394	79,054	(79,054)	(4)	516,394
Accumulated other comprehensive loss	(1,032)	(1,484)	(1,484)	(3)	(1,032)
Total Central Garden & Pet Company shareholders' equity	1,086,591	123,265	(123,265)		1,086,591
Noncontrolling interest	422	—	—		422
Total equity	1,087,013	123,265	(123,265)		1,087,013
Total	<u>\$ 2,446,099</u>	<u>\$ 327,114</u>	<u>\$ (271,717)</u>		<u>\$ 2,501,496</u>

See notes to unaudited pro forma condensed combined financial statements.

**CENTRAL GARDEN & PET COMPANY**  
**PRO FORMA COMBINED STATEMENTS OF OPERATIONS**  
**FOR THE FISCAL QUARTER ENDED DECEMBER 26, 2020**  
(in thousands, except per share amounts, unaudited)

	Historical Central	Historical Flora	Proforma Adjustments	Notes	Proforma Combined
Net sales	\$592,230	\$ 23,230	\$ (1,115)	(2)	\$614,345
Cost of goods sold	426,811	10,185	(629)	(2)	436,367
Gross profit	165,419	13,045	(486)		177,978
Selling, general and administrative expenses	138,379	6,659	4,095	(3)	149,133
Operating income	27,040	6,386	(4,581)		28,845
Interest expense	(20,975)	(3,121)	3,121	(5)	(20,975)
Interest income	206	—			206
Other income (expense)	752	(173)			579
Income before income taxes and noncontrolling interest	7,023	3,982	(1,460)		8,655
Income tax expense	1,381	873	(436)	(6)	1,818
Income including noncontrolling interest	5,642	2,219	(1,023)		6,838
Net income attributable to noncontrolling interest	29	—			29
Net income attributable to Central Garden & Pet Company	<u>\$ 5,613</u>	<u>\$ 2,219</u>	<u>\$ (1,023)</u>		<u>\$ 6,809</u>
Net income per share attributable to Central Garden & Pet Company:					
Basic	<u>\$ 0.10</u>				<u>\$ 0.13</u>
Diluted	<u>\$ 0.10</u>				<u>\$ 0.12</u>
Weighted average shares used in the computation of net income per share:					
Basic	53,734				53,734
Diluted	54,686				54,686

See notes to unaudited pro forma condensed combined financial statements.

**CENTRAL GARDEN & PET COMPANY**  
**PRO FORMA COMBINED STATEMENTS OF OPERATIONS**  
**FOR THE FISCAL YEAR ENDED SEPTEMBER 26, 2020**  
(in thousands, except per share amounts, unaudited)

	<u>Historical Central</u>	<u>Historical Flora</u>	<u>Proforma Adjustments</u>	<u>Notes</u>	<u>Proforma Combined</u>
Net sales	\$ 2,695,509	\$ 156,951	\$ (1,782)	(2)	\$2,850,678
Cost of goods sold	<u>1,898,951</u>	<u>64,898</u>	<u>(1,764)</u>	<u>(2)</u>	<u>1,962,085</u>
Gross profit	796,558	92,053	(18)		888,593
Selling, general and administrative expenses	<u>598,581</u>	<u>36,733</u>	<u>16,541</u>	<u>(3)</u>	<u>651,855</u>
Operating income	197,977	55,320	(16,559)		236,738
Interest expense	(44,016)	(14,015)	11,885	(5)	(46,146)
Interest income	4,027	2			4,029
Other income	<u>(4,250)</u>	<u>(46)</u>			<u>(4,296)</u>
Income before income taxes and noncontrolling interest	153,738	41,261	(4,674)		190,325
Income tax expense	<u>32,218</u>	<u>11,658</u>	<u>(670)</u>	<u>(6)</u>	<u>43,204</u>
Income including noncontrolling interest	121,520	29,605	(4,004)		147,121
Net income attributable to noncontrolling interest	<u>844</u>	<u>—</u>			<u>844</u>
Net income attributable to Central Garden & Pet Company	<u>\$ 120,676</u>	<u>\$ 29,605</u>	<u>\$ (4,004)</u>		<u>\$ 146,277</u>
Net income per share attributable to Central Garden & Pet Company:					
Basic	<u>\$ 2.23</u>				<u>\$ 2.71</u>
Diluted	<u>\$ 2.20</u>				<u>\$ 2.67</u>
Weighted average shares used in the computation of net income per share:					
Basic	54,008				54,008
Diluted	54,738				54,738

See notes to unaudited pro forma condensed combined financial statements.

**CENTRAL GARDEN & PET COMPANY**  
**NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS**

*Please Note That All Monetary Amounts Other Than Per Share Information Are Presented in Thousands Unless Otherwise Indicated.*

**1. Basis of Presentation**

The unaudited pro forma condensed combined financial information set forth herein is based upon the consolidated financial statements of Central and Flora. The unaudited pro forma condensed combined financial information is presented as if the Acquisition had been completed on December 26, 2020 with respect to the unaudited pro forma condensed combined balance sheet as of December 26, 2020 and as of September 29, 2019 with respect to the unaudited pro forma condensed combined statements of operations for the fiscal year ended September 26, 2020 and the fiscal quarterly period ended December 26, 2020. The unaudited pro forma condensed combined financial statements have also been adjusted to give effect to pro forma events that are directly attributable to the Acquisition, factually supportable and expected to have a continuing impact on the combined results.

Central's combined financial information has been prepared in accordance with Generally Accepted Accounting Principles in the United States ("GAAP") as issued by the Financial Accounting Standards Board ("FASB"). Flora's financial information has been historically prepared in accordance with GAAP.

The unaudited pro forma condensed combined financial information is presented for informational purposes only and is not necessarily indicative of the combined financial position or results of operations had the Acquisition occurred as of the dates indicated, nor is it meant to be indicative of any anticipated combined financial position or future results of operations that the combined company will experience after the completion of the Acquisition.

The Company has accounted for the Acquisition using the acquisition method of accounting, in accordance with FASB Accounting Standards Codification ("ASC") Topic 805 "Business Combinations" ("ASC 805"). In accordance with ASC 805, the Company used its best estimates and assumptions to assign fair value to the tangible and intangible assets acquired and liabilities assumed at the acquisition date using assumptions that the Company's management believes are reasonable utilizing information currently available. The process for estimating the fair values of identifiable intangible assets and certain tangible assets requires the use of significant estimates and assumptions, including estimating the future cash flows and developing appropriate discount rates. The goodwill as of the acquisition date is measured as the excess of purchase consideration over the fair value of net tangible and identifiable intangible assets acquired based on a preliminary allocation of the purchase price. The purchase price allocation is based on preliminary estimates, subject to final adjustments, and provided for informational purposes only.

The purchase accounting is subject to finalization of the Company's analysis of the fair value of the assets and liabilities of Flora as of the Acquisition date. Accordingly, the purchase accounting in the unaudited pro forma condensed combined financial statements is preliminary and will be adjusted upon completion of the final valuation. Such adjustments could be material.

For purposes of estimating the fair value of assets acquired as reflected in the unaudited pro forma condensed combined financial statements, in accordance with the applicable accounting guidance, the Company established a framework for measuring fair values. The applicable accounting guidance defines fair value as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date (an exit price). Market participants are assumed to be buyers and sellers in the principal or most advantageous market for the asset or liability. Additionally, under the applicable accounting guidance, fair value measurements for an asset assume the highest and best use of that asset by market participants. As a result, the Company may be required to value assets of Flora at fair value measures that do not reflect the Company's intended use of those assets. Use of different estimates and judgments could yield different results.

Pro forma adjustments reflected in the unaudited pro forma condensed combined statements of operations are based on items that are factually supportable, directly attributable to the Acquisition and expected to have a continuing impact on the combined results. The unaudited pro forma condensed combined financial information does not reflect the cost of any integration activities or benefits from the Acquisition, including potential synergies that may be generated in future periods. Additionally, the unaudited combined statement of operations for the fiscal year ended September 26, 2020 does not include the expected impact of the fair value mark-up of the inventory acquired (which increases cost of goods sold in the year of acquisition by a material amount) as it is a non recurring charge.

## 2. Consideration Transferred

In consideration of the interests, the Company delivered to the Seller approximately \$572 million for all of the assets and assumed liabilities of Flora.

## 3. Preliminary Purchase Price Allocation

A summary of the preliminary purchase price allocation is as follows:

<u>Description</u>	<u>Fair Value</u>
Assets acquired:	
Cash	\$ 819
Accounts receivable	20,152
Inventory	100,566
Prepaid expenses and other current assets	1,192
Property, plant and equipment	2,315
Right of use assets	13,899
Other intangible assets	292,910
Goodwill	195,274
Other assets	485
Total assets acquired	627,612
Liabilities assumed:	
Accounts payable	3,802
Accrued expenses	12,861
Current lease liabilities	3,665
Long term lease liabilities	10,912
Other long term liabilities	24,157
Total liabilities assumed	55,397
Estimated fair value of net assets acquired	<u>\$572,215</u>

## 4. Intangible Assets Acquired

Central acquired intangible assets from Flora as a result of the Acquisition. The Tradename and trademarks and Customer Relationships intangible assets are noted to have a finite life while Goodwill has an indefinite life span. The finite-lived intangible assets will be amortized using the straight-line method of the respective lives of each asset, while the indefinite-lived intangible assets will not be amortized.

Based thereon, below are the acquired intangibles with their relative useful lives and method of amortization

<u>Intangible Asset</u>	<u>Useful Life</u>	<u>Amortization Method</u>
Tradename and trademarks	10 years to indefinite	Straight-line
Customer Relationships	10 years	Straight-line
Goodwill	Indefinite	N/A

The unaudited pro forma condensed combined statements of operations above for the fiscal year ending September 26, 2020 and the fiscal quarter ended December 26, 2020 both include pro forma adjustments related to the amortization of the intangible assets acquired. For pro forma purposes, the finite-lived intangible assets are amortized on a straight-line basis beginning on September 29, 2019, as if the Acquisition occurred on that date.

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## 5. Pro Forma Adjustments

The pro forma adjustments included in the unaudited pro forma condensed combined financial statements are as follows:

- (1) Cash - Reflects \$572 million in cash consideration paid to the Flora stockholders upon the closing of the Acquisition.
- (2) Intercompany eliminations - Reflects adjustments to eliminate the intercompany sales transactions and related inventory balances for sales transactions between the companies that occurred prior to the Acquisition.
- (3) Purchase accounting adjustments - The unaudited condensed combined balance sheet reflects the preliminary fair market value adjustments attributed to the assets acquired and liabilities assumed resulting from the Acquisition. Adjustments to close out Flora's common stock, additional paid-in capital accounts and cumulative translation adjustments as part of the Acquisition have been included. Adjustments to reflect the adoption of ASC 842 on Flora as of the date of the Acquisition have been included. Amortization expense of approximately \$22.0 million and \$5.5 million for the fiscal year ended September 26, 2020 and the fiscal quarterly period ended December 26, 2020, respectively, has been reflected net of \$5.5 million and \$1.4 million of amortization expense included in Flora historical results for the fiscal year ended September 26, 2020 and the fiscal quarterly period ended December 26, 2020, respectively.
- (4) Retained earnings - Adjustment to remove Flora's retained earnings as of the date of the Acquisition close.
- (5) Interest expense and debt - Adjustments have been made to interest expense in the unaudited pro forma condensed combined statement of operations for the fiscal year ended September 26, 2020 to reflect additional borrowings under the Company's line of credit that would have been necessary for working capital purposes as a result of the cash required to pay for the Acquisition. Interest was calculated at the variable interest rate of one month LIBOR plus a margin of 1%, as defined in our credit facility, with rates ranging from 1.2% to 2.8%. As a result of the Acquisition, Flora's debt balances were paid. Consequently, pro forma adjustments have been made to reflect the removal of the debt balances in the unaudited pro forma condensed combined balance sheet as of December 26, 2020 and the associated interest expense in the unaudited pro forma condensed combined statement of operations for the fiscal year ended September 26, 2020 and the fiscal quarter ended December 26, 2020, respectively.
- (6) Income tax adjustments - Pro forma adjustments have been made to reflect the estimated income tax expense associated with the pro forma combined results based on the estimated blended federal and state income tax rates (22.7% for the fiscal year ended September 26, 2020 and 21.0% for the fiscal quarterly period ended December 26, 2020) applicable to the combined entities during the periods presented.